INTRODUCTION

Ashid Advocates LLP
Year of 2018

Your word is in our action
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Your word is in our action
Ashid Advocates LLP is a full service law firm based in Ulaanbaatar, Mongolia. Composed of attorneys proficient in English, Chinese, Russian and French and with strong ties to some of international top tier law firms, we are strategically positioned to assist our clients in responding to the growing needs of them for legal counsel in all areas of the Mongolian law and other jurisdiction.

As result of our hard work and constant trust of our clients, Ashid Advocates LLP, the leading law firm of Mongolia, has been ranked in BAND 4 Leading Law Firms Recommended Law Firms in Mongolia, Asia Pacific 2018 by the World well known and reputable research and ranking institution LEGAL 500.

Also, Ashid Advocates LLP is ranked as Notable Law Firm from Mongolia in General Business Law 2019 by ASIA LAW.

Recently, Ashid Advocates LLP has been appointed as the local legal consulting firm for Asia Pacific Cryptocurrency Association in Ulaanbaatar, Mongolia since September 2018.

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Main areas of practice

Corporate & Commercial
Employment, Benefits & Workplace Safety
Construction
Infrastructure & Project Finance

Litigation and arbitration
Tax
Mining & Metals
Banking, Finance & Financial Instruments

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**Key Person**

**Ms. Tsolmon Shar, Partner**

Ms. Tsolmon graduated from the School of Law, Tsinghua University (LL.M) and the School of Law, National University of Mongolia (LL.B).

Prior to joining our firm, she worked at international law firms in charge of global transactions involving Mongolia related projects. She has advised on some of the largest and most significant energy, infrastructure and real estate projects in Mongolia in recent years across oil, mining and metals, power and construction sectors.

She gained extensive experience in drafting and negotiation of various construction contracts (EPPM, EPCM, EPC, EPS, FIDIC Books), and involved in the Construction management contract dispute representing one of the giant Mongolian companies against the largest project management corporation in Australia at the London Court of International Arbitration.

Recently, she represented the Bank of China, Tokyo branch on financing of real estate development project initiated by the Chinese developer in Mongolia. Further, she acted for Mongolian largest corporation in construction of US$100 million hotel development project with South Korean reputable engineering companies. Therefore, she acted for the leading Mongolian corporation on development of 195MW Power Plant in the southern part of Mongolia and 300MW Power Plant in the northern region of Mongolia.

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Examples of Ms. Tsolmon Shar’s significant experience include *(Infrastructure, construction, power, mining sectors which exclude litigation & arbitration experiences)*:

➢ Harbin Electric International Company Limited EPC contract on the development of the 195MW Power Plant in the southern part of Mongolia and 300MW Power Plant in the northern region of Mongolia;

➢ European Bank For Reconstruction and Development syndicated loan agreement (US$450 million) in financing of copper project in southern region of Mongolia;

➢ Lotte Engineering & Construction US$100 million value construction contract (FIDIC) for development of real property project in Mongolia;

➢ LG International Corp. US$4 million construction project management contract for development of real property project in Mongolia;

➢ Ocean Partners copper offtake agreement (US$400 million);

*See from next slide*
➢ BNP Paribas/BHF-Bank loan agreement (US$105 million) in financing of cement plant in southern region of Mongolia, a deal which was awarded Global Trade Review Magazine’s Best Deal of 2012 Award and Trade Finance Magazine’s Deal of the Year Award for the largest ever European export credit agency transaction in Mongolia and the first ever Eksport Kredit Fonden transaction in the country;

➢ Mongolyn Alt (MAK) Corporation power purchase agreement from 195 MW power plant to be developed at the mine gate of Naryn Sukhait coal mine, located in Gurvan Tes Soum, South Gobi province, with “National Electricity Transmission Grid” State Owned Joint Stock Company;

➢ Various M&A deals (US$100 million) involving Chinese and Hong Kong corporations and Mongolian mineral, oil and energy project companies in Mongolia;

➢ Various concession agreements with the state authorities representing clients from PRC in infrastructure development projects such as roads, replanning of ger districts, construction of kindergarten and schools;

➢ Various stability and investment agreements with the Government of Mongolia representing clients from PRC;

➢ Advised to one of the leading mining company for development of coal to liquide project in the north eastern part of Mongolia;

➢ Provided consulting services for various clients from Europe in relation to renewable energy project development in Mongolia.

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We represent, including...
INITIATIVES

We have been successfully organizing following initiatives:

1. **Under the CSR initiative:**
   - legal pro bono services for *those who cannot afford legal services* /Reach and Service for ALL/
   - community Organizations Partnership Program
   - Ashid Advocates Foundation
   - Free legal aid for Narny Khuukhduud Muruudul NGO

2. **Under the initiative for promotion of early startups:**
   - Boom program for startups, innovation centered businesses and small and medium enterprises in Mongolia
   - Rise Women Committee program

3. **Under the initiative for a career development**
   - Mentorship program
   - Ashid Advocates Academy

4. **Monthly events**

5. **Ashid Advocates Monthly Podcast Series**
Pro-bono Program

Within the framework of our social responsibilities, our law firm provides free legal pro bono consultings and representations for vulnerable groups whose legitimate right and interest are infringed, therefore who cannot afford to pay for legal services in protecting their rights. Such pro bono consulting service is available from 09:00 AM to 12:00AM every Friday.

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Ashid Advocates LLP's Community Organizations Partnership Program

Ashid Advocates aims to build long-term partnerships to create significant impact in the civil society. Thus, we believe through our 2018 program scheme partnering with community organizations we reach to our objective progressively.

Our future partnership with community organizations to help with their voice and what in need will further encourage more people to be involved in actions of civil organizations and our program. We will work with community organizations to provide assistance and support that is substantial and integrated by matching their needs.

We arrange and provide a range of in-kind support, including the use of office space for our potential partner organizations to hold meetings, events and briefings.
Ashid Foundation

Primary function of our Foundation is to provide financial supports to individuals, and social and educational organizations which are not for profit and serving for public interests. Foundation's funds will be comprised of compulsory contributions by our partners and voluntary given funds by our lawyers and staff. As first year of Foundation, we are planning to give up to MNT10 000 000 to those in need of such support. We are optimistic that scope of #ashidadvocatesfoundation will further be expanded, and we will increase amounts of our financial contributions step by step and for good.

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Free legal aid for Narny Khuukhuud Muruudul NGO

We have been collaborating with Narnii Khuukhuud NGO which is affiliated with the internationally recognized humanitarian organization Veloo Foundation. The NGO and Foundation have been implementing several projects that are designed to help the most vulnerable children and their families who live around Ulaan Chuluut garbage dump. The most recognized project is successful opening and operation of kindergarten which houses of 150 children. At current stage, there is a second kindergarten in process of construction. Our law firm provides a free legal assistance to NGO, Foundation and kindergarten’s daily operations in a way of consultation within Mongolian law and preparation of legal documents as well as providing legal solutions in various cases encountered those vulnerable families, and protect the children’s legitimate rights and interests who are suffered domestic violation. Ashid Advocates LLP also sponsors some of major events organized by the Foundation, namely annual charity event Gobi Gallop.
Ashid Advocates LLP has executed the Memorandum of Understanding on Cooperation with Mongolian Marketing Association who runs the SMS-Startup Marketing Space which is one of the coworking and office space sharing centers in Mongolia. BOOM program is designed for start businesses and entrepreneurs whose businesses, are environmentally sustainable and innovative, has potential good impact on creation of more job opportunity and further development of society and economy of Mongolia. Our lawyers give legal advice at free of charge to start-up business and entrepreneurs at SMS-Startup Marketing Space from 14:00 to 18:00 PM every Thursday.

Please see: https://www.facebook.com/StartupMarketings pace/
Ashid Advocates LLP has formed the Rise Women (RW) committee. The RW’s mission is to promote women in business both outside and inside the firm. We hope our newly established committee will create broader networks among women lawyers and women business owners, and will establish creative and beneficial business relationships. Meanwhile we believe such initiative will attract top talents and support the long term success of women within our community.

RW’s objectives include:
• Providing networking opportunities for members and attendees
• Providing opportunities for women to grow and develop as leaders within their organizations and/or community at large
• Offering training, workshop and seminars, coaching and developing mentoring relationships

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Mentorship program

Our team members are committed to mentoring and accompanying young talent every step of the way, while ensuring an appropriate level of freedom and independence to grow and learn from hands-on experience. Careful planning, thought and consideration are put into our mentorship programs.

Each student is assigned with a mentor, who are usually a partner or more experienced associate at the Firm. The mentor’s role in this program includes that he/she ensures students have a good experience at Ashid Advocates and integrate well into the team. This mentor will follow the student until the completion of his or her thesis. Students will be an integral part of the team, therefore, have the opportunity to work in all practice areas during their time at Ashid Advocates LLP.
The Academy offers a wide range of classroom legal and business skills training to lawyers and support staff. We hope that courses we provide through Academy will help our people to develop legal skills align with business and commercial skills. Furthermore, such initiative will assist us as the leading Mongolian law firm to prepare and deliver the best qualified lawyers who understand modern efficient business models, high tech industry and legal environment therein. That way, our firm will meet our goals and be of long lasting benefit to the individuals who participate and involved in them. We want courses to be provided will be specifically tailored to Ashid Advocates, and be highly interactive and practical, moreover to be delivered by expert trainers in their respective field.
Monthly Podcast Series

Ashid Advocates LLP has launched the PODCAST series on a monthly basis which was the first initiative in Mongolia. Every month, our lawyers provide legal insights covering wide topics for business owners, students and those interested.

Please visit at:
https://www.facebook.com/ashidadvocatesglobal/app/190405990997856/
Events of Ashid Advocates LLP

Twice a month, our law firm host events that is intended to increase our lawyer’s knowledge and skill as well as guests. During the event, our lawyers share most updated law areas and high-tech developments.

Please see our further events: https://www.facebook.com/pg/ashidadvocatesglobal/events/
As a distinguished lawyers in 21st century, we are expected to keep pace with the most updated and advanced information technology. Therefore, our law firm held a discussion under title “Blockchain and Its current & Prospective Regulation” among our lawyers and guests who are interested in blockchain and cryptocurrency field on 18 April 2018.
Contact Details

Address: Suite# 601, DownTown Building, 1st Khoroo, Jamyan Gunii street, Sukhbaatar district, Ulaanbaatar City, Mongolia

Mobile: +976 9910-2076
Telephone: +976 7014-7878, 7014-0701
Fax: +976 7014-0701
E-mail: tsolmon@ashidadvocates.mn
Website: www.ashidadvocates.mn

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THANK YOU, WE LOOK FORWARD TO HEARING FROM YOU.